



Automotive Service Councils of California  
Professionals in Automotive Service - Since 1940

# ASCCA Training Event

## May 18, 2019 1:00 - 5:00 pm

Embassy Suites Sacramento  
100 Capitol Mall  
Sacramento, CA 95814

**FREE to ASCCA Members!**  
**\$100 for non-ASCCA Members\***  
**Register Now!**  
www.ascca.com or



## Speakers



**Nicholas Bagley**  
National Sales Manager  
MOTUL



**Rena Rennebohm**  
Coach  
The Automotive Coaching & Training (ACT) Group



**David Fischer**  
Owner  
California Employer's Services

## Agenda

1:00 – 2:15 pm

### **Understanding Lubricant Fundamentals & Standards**

Nicholas Bagley, National Sales Manager at MOTUL

Attendees will receive a brief overview of Motul's history and technical partnerships and learn:

Lubricant Basics:

- Understanding viscosity
- Lubricant composition

Additive overview

- Lubricant Standards:
- API, ACEA Standards
- OEM Approvals and Specifications

Motul Product Coverage:

- Engine Oils: OEM Approvals & Specifications
- Transmission/Gearbox/Differential/Transfer Case: OEM Approval and Specifications
- Chemicals: Coolants, Brake Fluids Coverage

2:15 – 2:30 pm

Break

\*Membership Offer - Non-Members can apply the \$100 registration fee towards your 2019 ASCCA membership application.

Contact Us

www.ascca.com

800-810-4272

2:30 pm-3:45 pm

### **Turn Your Staff into a Team**

Rena Rennebohm, Coach, The Automotive Coaching & Training (ACT) Group

Everyone has a group of individuals working together (sometimes) to achieve higher sales! Wouldn't it be better to have a Team working together for the betterment of the business, the higher satisfaction of the customers and able to keep happier employees?

3:45 – 4:00 pm Break

4:00 -5:00 pm

### **Winning The Compliance Game**

David Fischer, Owner, California Employer's Services

Learn how to win the compliance game by avoiding the following:

- Top five (5) mistakes employers make when terminating an employee
- Top ten (10) employee handbook mistakes
- Top seven (7) reasons employers get sued
- Questions and answers.

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